# Principles of Software Design Software development process, Software contracts

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M-255

## What needs to be done for a product to be created?

- (Business analysis)
- Requirements
- Design
- Implementation (Construction)
- Verification and validation
- Deployment
- Maintenance

# Basic SW development methodologies

There are many approaches. To get idea how to choose the correct one we will discuss two basic ones.

- Waterfall approach: Every phase starts after the previous one finishes.
- Iterative-incremental approach: You select a small part of the system, build it, and then repeat the cycle until everything is done.

## Comparison: waterfall vs iterative

#### Waterfall approach

- Verification and validation at the end of the process.
  - Errors within any phase are found only at the end of the project (especially bad for errors in requirements).
  - We cannot evaluate whether the objectives of the project are attained during the process.
- For long projects, it is very natural that the requirements change
  - We may not have enough knowledge on how to attain the goals of the project.
  - Outside interference (Change of strategy within the company, legislative change, etc.).
  - Change avoidance may impact the quality of the product.
- Unknowns may exist when the requirements are fixed.
  - Can this even be implemented, how fast, under which design?
- You cannot deploy partial product.



## Comparison: waterfall vs iterative

#### Waterfall approach:

- + Easier to manage (in most aspects).
- + Easier to determine scope, time and price.
- + Allows to focus on each phase separately.
- + Guarantees that a reasonable documentation exists.
- + Can be significantly more efficient under correct circumstances.

## Comparison: waterfall vs iterative

#### Iterative approach:

- + Allows to deploy partial product
  - Best way to clarify the requirements and the scope of the project.
- + Deals easier with changing requirements.
- + Faster feedback (not only with respect to requirements)
  - Requires flexible design and higher quality of code
  - It is hard to determine scope, time, and price
    - This is a common requirement in the industry.

## Which approach to use

Iterative approach is typically superior. When is waterfall approach appropriate (or longer iteration / larger increments are appropriate)

- Requires stable and well defined requirements, not many unknowns in the solution.
- It is not easy to test or deploy the solution.
- High requirements on safety and reliability (You need at least waterfall-like verification).
- You need to determine price, scope, and time fast (You at least need to waterfall-like requirements / analysis).

## Good practices in iterative development

You will hear about this during the whole semester: Some of them

- Close collaboration with the customer.
- Various practices to have software that is easy to change.
- Automate build and testing.
- Frequent delivery.
- . . .

## Feedback

#### Fast feedback is valuable.

- It is easier to correct an error if you detect it fast.
- You can avoid similar errors in the future.
- You can evaluate the degree the project can fulfill its objectives faster and more accurately (fail fast).
- Some feedback is more valuable than other.
  - It is important in which order we build our application.

## Feedback - examples

#### Possible issues:

- The software project with requirements as defined cannot fulfill the business objectives of the customer.
- Code does not compile.
- An error in the requirements.
- Incomplete requirements.
- A "bug" in the implementation.
- Two different parts of the system cannot communicate with each other.
- The architecture cannot fulfill the requirements (e.g. too much network communication required).

How much feedback do I need? What is the correct process to get the feedback I need? Getting feedback costs something.

## Feedback - examples

The software project with requirements as defined cannot fulfill the business objectives of the customer.

- If you are building MVP to find out if the approach has
  potential to fulfill business requirements, you might not need
  that much feedback on code quality. You may even plan to
  throw the implementation even if the approach turns out to be
  good (prototyping).
- On the other hand, it would be wasteful to implement MVP and throw it away when we are reasonably sure that the approach can fulfill business requirements.

#### Code does not compile.

- When I use programming language I am not familiar with, I compile possibly several times per line of code.
- If I know the language, I will write tens of lines without compiling.

## Predictive vs. adaptive planning

Do I know what should be built? This impacts everything.

- Predictive planning
  - The focus is on predicting time, and money necessary to produce given scope
  - Works well if there are not too many unknowns.
- Adaptive planning
  - The focus is on what should be build.
  - Constantly adapting the plan according to the feedback.

## Software development process

An functioning organization should have defined processes covering most tasks/projects types

- It is not practical for each project to have its own process.
- An organization may have several processes that share some parts.
- An improvement of the processes should be an integral part of the process.

# Agile

- Not a software development process (this is quite common misconception).
- Implies iterative development.
- Implies adaptive planning.

It is defined by the set of principles proposed in Manifesto for Agile Software Development

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Is there a difference between buying software and tailor-made furniture?

- Software is an incredibly complex product.
- Even if you know what to build it is hard to specify everything.
- A big issue is the lack of vocabulary (customer is familiar with different domain).
- Very often the effect of the produced software on the customer is unknown.

How to write a software contract when it is unknown what should be built?

• Contracts are about dividing the risks and profits.

Fixed price, time, and scope.

- You need to know the scope of the project
- Implies waterfall at least until reasonably detailed requirements are set.
- It is hard to change requirements.
  - Contracts typically contain measures how to change the scope (change boards), but the software builder has mostly an upper hand in the negotiations.
  - Changes can significantly increase the price of such project (Is the price then really fixed?)
- Limited feedback.
- "Perhaps the reason these type of contracts (Fixed price, time, and scope) survive is because they can be defended in court."
  - Allan Kelly

## Fixed price, time, and scope

- Risk on the software development side is on the developer
- The customer takes the risk that the requirements are correct Everything is OK it this suits you case.

## Other type of contracts

In the case there are unknowns you cannot fix all of these

- price
- time
- scope

At best, you can pink two of these.

## Other type of contracts

#### Iterative development

- Collaboration is encouraged.
- Thus it make sense to share the risks instead of sharply dividing who is responsible for what
  - While collaborating, it is often hard to say who is at fault.
  - Lawyers are expensive, the resources could be better used elsewhere.

## Agile contracts

#### Key features

- Risk sharing (both parties are interested in project success)
  - Business goals not attained, late delivery, higher cost, smaller scope, . . .
- Ability to terminate the contract at several points without major penalty.
  - Fail fast if one side of the contract does not believe the project.
- Contract focuses on processes, not requirements
- No detailed requirements just high level requirements and project goals.
- Measure of success is related to project goals, not requirements.

Cooperation is instrumental in such contracts.



## Manhour payment

- Most common type of agile contract.
- Typically contains a cap per week/month.
- May contain different rates for various positions.

What is the risk for the developer

 It is not easy/cheap to land a contract, loosing a contract is a major setback.

## Agile contracts

#### Agile contract principles / choices

- Manhour payment.
- Recurring contracts.
- Payment for product (and product) only if satisfactory.
- Capped time / materials.
- Money for Nothing, Change for Free.
- Contract based on business goals.

How could e.g. a faculty find the company to construct its software systems?

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- Fixed time price and scope contracts are prevalent.
- Such contract are usually won by companies who know how to "milk" the contractor on changes.

- Fixed price and time.
  - Project size estimation by estimating representative epics.
  - Parallel development with various contractors at the beginning.
- Contracts based on measurable business outcomes.
  - Such a contract has various parameters which could be the evaluation criteria
- Agile contracts.
  - How to find a contractor in a meaningful way while preserving required transparency?

#### Most important, to do any of these:

- Smaller projects
- Modular contracting
- Requires an architect on the customer side

#### Moreover

- Standard tools
- Open API's.
- Open source solutions should be preferred.

#### Resources

- Martin Fowler Waterfall process
- Martin Fowler Scope Limbering
- Martin Fowler Fixed price contracts
- https://developex.com/blog/10-contracts-for-your-next-agile-software-project/Peter Stevens: 10 Contracts for your next Agile Software Project

## References 1

Martin Fowler - Waterfall process

SWEBOK V3 - Chapters 7 and 8